

THE IWS GROUP OF ALCOHOLICS ANONYMOUS
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February 14, 1994

Mr. George Dorsey, General Manager
Alcoholics Anonymous World Services, Inc.
Grand Central Station
PO Box 459
New York, NY 10163

Dear Mr. Dorsey

Thank you for responding to our letter of December 15th. Your promptness and thoughtfulness is appreciated, as is hearing from you before hearing from your attorneys.

Many of our discussion points are well taken, however, we cannot agree with those concerning money. AA must be self supporting through our own contributions. If our AA member contributions do not cover expenses, then our expenses need to be reduced, contributions increased or our prudent reserve drawn upon.

The proceeds of a book sale are not the proceeds of member contributions. While we recognize the use of book profits to support ancillary AA functions is a long standing practice, that does not make it right. Perhaps at one time this practice was needed to get AA established, but thankfully, that time is far in the past.

At this time, in the interest of A.A. unity we will not be directing IWS, Inc. to publish the 12x12. Likewise, we do not want to risk effecting AA as a whole by testing the A.A.W.S., Inc. claim to the exclusive rights to distribute our fellowship's literature.

We urge you to reduce the price of the 12x12 and our other books to a level consistent with actual cost. The continuing policy of A.A.W.S., Inc. to charge 4-6 times a book's cost may impel our Group Conscience to again decide to publish in the interest of the greater good – that of carrying the message rather than protecting our fellowship's literary and monetary assets.

The courtesy of a reply to this letter would be appreciated and we again thank you for your consideration.

Yours truly in service,

The IWS Group

/s - *Leona T*

By: Leona T., Sec.

cc: The Board of Trustees
Greg Muth, Sec.
General Service Board of Alcoholics Anonymous, Inc.