

ALCOHOLICS ANONYMOUS WORLD SERVICES, INC.
 475 RIVERSIDE DRIVE, NEW YORK, NY 10115 (212) 870-3400
(Between 119th and 120th streets)



Please direct all communication to:

GRAND CENTRAL STATION
 PO BOX 459
 NEW YORK, NY 10163
 FAX# 212-870-3003
 TTY# 212-870-3199

August 8, 1994

Ms Leona T.
 I.W.S., Inc.
 P.O. Box 146
 Croton Falls, NY 10519

Certified:
 I.W.S., Inc.
 55 Main Street
 Brewster, NY 10519

Dear Leona,

Thank you for your letters of June 22, 1994. The letters were not signed, so we do not know if you were the writer.

Turning first to the Canadian situation, we feel that we should let you know the position in which your continued distribution of copyrighted material places AAWS. By way of clarification, any sale (whether shipped from the U.S. or within Canada), offer to sell, distribution or display of the book ALCOHOLICS ANONYMOUS would be a violation of Canadian copyright law.

AAWS, as you know, has been entrusted with the copyrights on literature written by our founders, as well as AA literature approved by the General Service Conference. AAWS is responsible to the Fellowship, through the General Service Conference process, for protecting the expression of the AA message contained in this literature. This charge has been accomplished in large part through ownership of the copyrights. As a result, the AAWS Board has a solemn duty and a service responsibility to the Fellowship to protect AA's copyrighted material.

In the discharge of our responsibility, we have protected our copyrights wherever necessary to enable us to guard against changes or distortion of the AA message, so vital to all of us. Through our copyrights, we can ensure that our basic AA literature (including translations), wherever distributed, is faithful to the original version. Failure to assert our copyrights in any instance of infringement would make it difficult for AAWS to insist on accurate versions of our message.

We trust that your first concern, like ours, is the welfare of AA in its striving to carry the message to all of those who still suffer. We also hope that you would share our concern for the protection of the integrity of our message. You will appreciate, therefore, that there is nothing personal in our request that you discontinue the distribution of our copyrighted material in Canada.

Our position would be the same with respect to anyone who sought to publish our copyrighted material without our consent.

With regard to the use of the title ALCOHOLICS ANONYMOUS, we believe that you would be anxious to distinguish your books from those of AAWS to avoid the possibility of confusion. Your use of ALCOHOLICS ANONYMOUS as the title of the mini-edition and in the title of the study edition creates an impression that the books are approved by or come from AAWS. Obviously, that does not help either of us.

We are prepared to discuss with you the use of a title for both of your books that would dispel any likelihood of confusion and would identify your books as IWS publications. For example, you might consider a title such as "Mini-Edition From IWS." That would serve the dual purpose of identifying IWS, Inc. as the source of the book and indication the front and top of the book. Similarly, the study edition could be called "The Study Edition From IWS."

We trust that you understand that we take our responsibility for the protection of AA copyrights and trademarks most seriously. That is our means of protecting the integrity of the AA message, which we must do. We hope that you will understand our duty and our obligation to do just that.

Sincerely,
/s= George /
George Dorsey
General Manager